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VISTA PROCESSED FOODS PRIVATE LIMITED TALOJA -MUMBAI –INDIA. CHICKEN PRODUCT CONTINGENCY PLAN



Vista South Plant 5th KM,Bangalore Road MADANAPALLE Andhrapradesh – 517325 Tel - 08571305602

# PREPARED BY: CRISIS MANAGEMENT TEAM

# **AUTHORIZED BY: BHUPINDER SINGH**

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#### **AMENDMENT LOG**

SR. #	Rev. #	Rev. Date	Earlier Matter	Revised Matter
01	04	03/01/2013		Added new facilities of vista in
				plans
02	05	23/01/2014		Revised ( Added contingency plan
				test program & format)
03	06	16/11/2015		Revised

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#### **1.0 EXECUTIVE SUMMARY**

Vista Processed Foods –Taloja – Mumbai –India Plant currently supplies poultry products to McDonald's India. This plant was set up by OSI group in 1996 to supply McDonald's India first store in India. It is an approved supplier to the HRPL, CPRL, and RFPL India for McDonald's India. This status represents a history of commitment in time and money to the McDonald's brand.

Vista Taloja is committed as a supplier to HRPL, CPRL and RFPL for McDonald's India to assure continuity in supply .Vista is committed to maintain uninterrupted poultry products supply to HRPL, CPRL, RFPL for McDonald's India and has developed contingency plan for continuous supply. It has developed contingencies to keep McDonald's in supply no matter what is the emergency.

Vista Foods manufacturing business do not have chicken slaughter plant and back ward integration as no supply from within a vertically integrated frame work. As such Vista foods purchases raw materials from various source and developed strong relationships with chicken supply companies in India.

Vista Foods purchases raw materials from pre-approved chicken processors in India. These plants are ISO 22000 Certified and are audited regularly to ensure compliance to McDonald's specifications.

In case of failure of Vista Taloja plant to produce any chicken products for McDonald's India, below are the contingency options available :

- 1. In case of plant failure at Vista Taloja, required equipments will be shifted to the facility in South Plant, Madanapalli to produce chicken products using current line with adherence to FSSAI.
- 2. The FG inventory will be 8-10 days stock at Vista Store and 7 days at DC which makes approximately 15 days stocks to meet contingency.

The contingency plan outlines a range of issues and variables will need to be considered before a course of action is decided. These critical points are demonstrated in the decision making flow charts, where Vista task force team with the team leader will determine the proper course of action depending on the specific circumstances or the critical Incident.

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The following matrix shows Vista's Poultry production locations and contingency options:

Sr.#	Products	Production Line	Contingency Line	Remarks
1	Chicken Patty	Taloja, West – Line 1		
2	Grilled Chicken Patty	Taloja, West – Line 1		1. All essential equipments to be shifted to South Plant,
3	Chicken Nuggets	Taloja, West – Line 1	Taloja line shifted to South Plant, Madnapalle.	Madnapalle 2. In case of plant failure there is no contingency.
4	Chicken Sausages Patty	Taloja, West – Line 1	Trans, Maanapare.	3. The FG inventory will be 8-10 days stock at Vista Store and 7 days at DC which makes approximately 15 days stocks to meet contingency.
5	NWF Chicken Patty	Taloja, West – Line 1		stocks to meet contingency.
6	Spicy chicken patty	Taloja, West – Line 1	No contingency available	
7	Chicken wing	Taloja, West – Line 1	No contingency available	

The contingency plan outlines a range of issues and variables will need to be considered before a course of action is decided. These critical points are demonstrated in the decision making flow charts, where Vista task force team with the team leader will determine the proper course of action depending on the specific circumstances or the critical incident.

The attached plan demonstrates the contingencies to be implemented if a critical incident develops to the stage where supply is jeopardized.

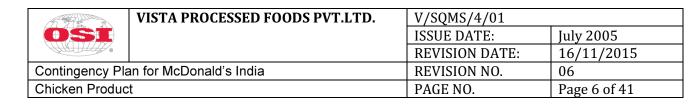
### 2.0 VISTA FOODS PLANT PROFILE

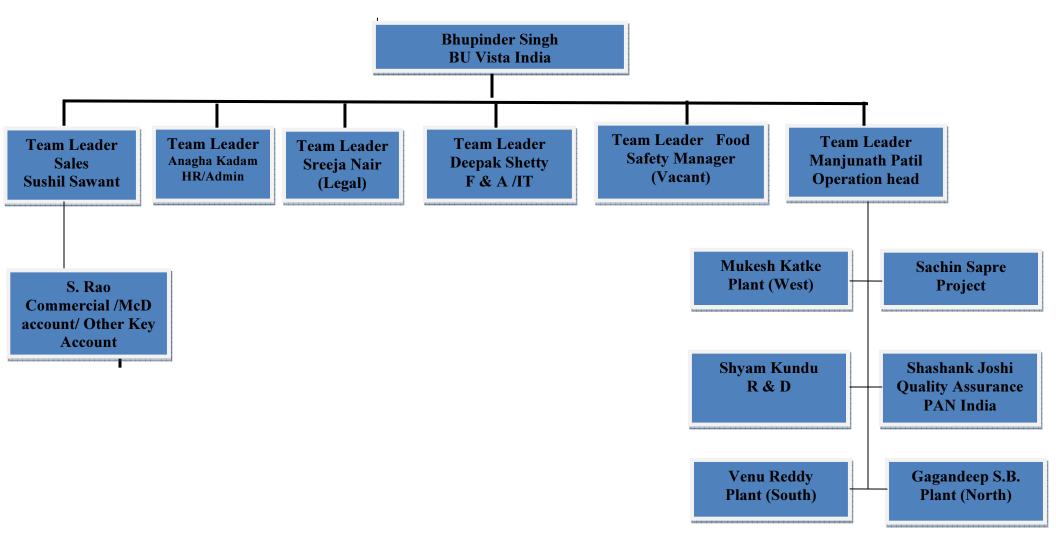
The attached plan demonstrates the contingencies to be implemented if a critical incident develops to the stage where supply is jeopardized.

### Vista Foods Plant Profile

The table below shows the organization chart of the Vista Foods plant.

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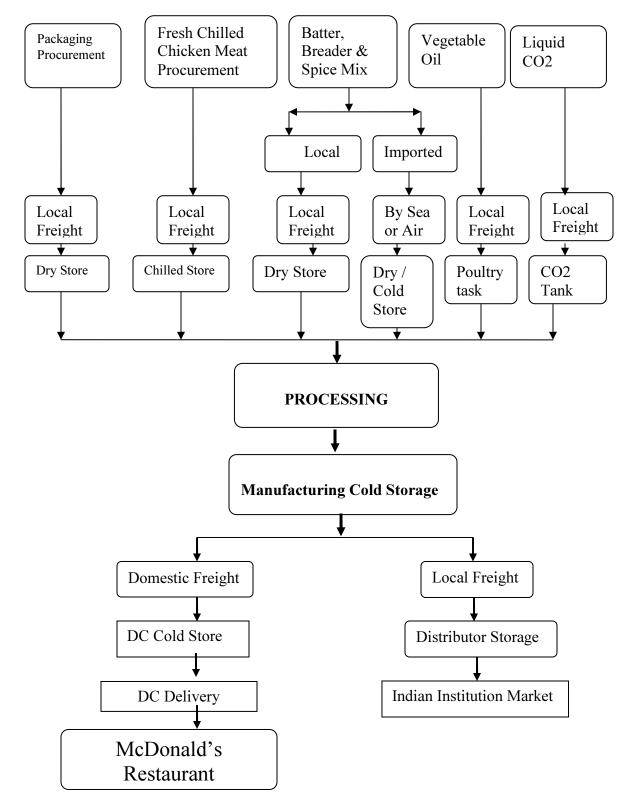
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# **3.0** THE KEY CONTACTS FOR VISTA VEGGIE UNITS ARE LISTED IN THE FOLLOWING TABLE.

<b>SR.</b> #	NAME	TITLE	MOBILE PHONE	E-MAIL
1.	Bhupinder Singh	BU India	98204 29270	bhupinder-singh@vista-osi-group.com.
2.	Manjunath Patil	Operation Head	9820088342	manjunath.patil@vista-osi-group.com
3.	Anagha Kadam	Team Leader- HR/Admin	9833977525	anagha@vista-osi-group.com
4.	Sreeja Nair	Team Leader –Legal	9930004492	sreeja@vista-osi-group.com
5.	Deepak Shetty	Team Leader-F & A /IT	9930898371	deepak@vista-osi-group.com
6.	Mukesh	Operation Head – Vista West	98200 88548	mukesh-katke@vista-osi-group.com
7.	S.S. Kundu	R & D Head	9930203383	skundu@vista-osi-group.com
8.	S. Rao	Commercial/ McD account/Other key account	9820088124	subramanya@vista-osi-group.com
9.	Sachin Sapre	Project	96199000323	sachinsapre@vista-osi-group.com
10.	Shashank Joshi	Pan India QA	967670832	shashank@vista-osi-group.com
11.	Venu Gopal Reddy	Plant Manager – Vista South	9885088818	venu@vista-osi-group.com
12.	Tanaji Sabne	Asst Plant Manager – Vista North	9833756758	tanaji@vista-osi-group.com

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# 4.0 SUPPLY CHAIN FLOW CHART



A Start Start	VISTA PROCESSED FOODS PVT.LTD.	V/SQMS/4/01	
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# 5.0 RISK ASSESSMENT – FOR CHICKEN PRODUCTS

	Supply Chain Point	Risk	Level	Possible Cause	Possible Effect	Existing Controls
6.1	CHICKEN MEAT PROCUREMENT	Short supply	Mod.	Forecast too conservative. Inaccurate forecast and sudden surge in usage. Poor weather condition and farm damage resulting into reduction in Chicken availability.	<ul> <li>Reduction of inventory holdings.</li> <li>Unable to process</li> <li>Out of stock situation</li> <li>Higher chicken cost.</li> </ul>	<ul> <li>Multiple sources of supply from suppliers with integrated system</li> <li>Three approved supplier in two different regions.</li> <li>Bio-security controls in farms</li> <li>Preventive maintenance in place.</li> </ul>
				Health issues resulting into poor growth of birds. Electricity /plant breakdown. Forecast too conservative. Inaccurate forecast and sudden surge in usage.		<ul> <li>Multiple sources of supply from suppliers with integrated system</li> <li>Three approved supplier in two different regions.</li> <li>Bio-security controls in farms</li> <li>Preventive maintenance in place</li> </ul>
				Poor weather condition and farm damage resulting into reduction in Chicken availability. Health issues resulting into poor growth of birds. Electricity /plant breakdown	Reduction of inventory holdings. Unable to process Out of stock situation Higher chicken cost	
			Low.	Avian flu outbreak	Out of stock situation	<ul> <li>Multiple locations of supply</li> <li>Bio-security controls in farms</li> </ul>
			High	Media attention or change in government rules /modification in requirements for Antibiotics	• Impact on availability and impact on use of the chicken and may need to do the extensive analysis	<ul> <li>Work with supplier to follow McD or key customer requirement for Antibiotic use</li> <li>Randomly check the product for antibiotics by vista and also get details of analysis done by Supplier</li> <li>Organise the training sessions for industry professionals, and make a pressure group so that we can share our views to government to include it requirements</li> </ul>

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	Supply Chain Point	Risk	Level	Possible Cause	Possible Effect	Existing Controls
			Mod.	Inadequate Slaughter house capacities compare to the growing demand of the Market.		• Each supplier has sufficient capacity to supply boneless meat.
			High	Industrial strike and Labor Shortage.	Out of stock situation	• Chilled meat stock stored in the Vista chiller. If strike continue for more days then start supply from other supplier or location.
			High	Natural disaster and Accidental Fire.		<ul> <li>Multiple sources of supply from suppliers with integrated system</li> <li>Three approved supplier in two different regions</li> </ul>
			High	Breakdown of Plant & Machinery.		<ul> <li>Multiple sources of supply from suppliers with integrated system</li> <li>Three approved supplier in two different regions</li> </ul>
			High	Shortage of water supply during summer months.		<ul> <li>Multiple sources of supply from suppliers with integrated system</li> <li>Three approved supplier in two different regions</li> </ul>
6.2	PROCESSING		Low	Fire	<ul><li> Plant closure</li><li> Out of stock situation</li></ul>	• Processing with the help of spare equipments at Spare equipments at South Plant.
			Low	Equipment /machinery failure/ Power failure / water shortage.	Out of stock situation	<ul> <li>In-house and outsourced maintenance program.</li> <li>Standby DG Sets for the Power Supply.</li> <li>Processing with the help of second line or Spare equipments at Vista plant.</li> </ul>
			Low	Raw materials rejection	Out of stock situation	Multiple source of supply for major raw materials
			Low	License revoked by Govt. authorities	<ul><li> Plant closure</li><li> Out of stock situation</li></ul>	• Compliance program in place verified by regular audits
			Mod.	Labor shortage and labor unrest	<ul><li>Plant closure</li><li>Out of stock situation</li></ul>	Processing at South Plant.
6.3	BATTER,		Low	Foreign object contamination	<ul><li>Product recall.</li><li>Out-of-stock situation</li></ul>	<ul><li>Import sources of supply</li><li>Supplier development and management</li></ul>
	BREADER	Product	Medium	Chemical contamination / Change in rules for additive use etc	Product recall     Out of stock situation	<ul><li>Certificate of Analysis for every shipment</li><li>Work with supplier to develop products with</li></ul>

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	Supply Chain Point	Risk	Level	Possible Cause	Possible Effect	Existing Controls
	SEASONING & SPICY COATING PROCUREMENT	contamination	Low	Microbiological contamination	Product recall	<ul> <li>minimum additive</li> <li>Work with pressure groups of industry association to influence government to have rules amended or revised</li> <li>Try to make product a clean label as much as possible</li> <li>15days stock at Vista.</li> </ul>
					• Out of stock situation	Random microbiology tests
6.4	EDIBLE OIL PROCUREMENT	Disruption to plant production	Low	Fire, equipment breakdown, labor strike.	<ul><li>Break in supply</li><li>Out of stock situation</li></ul>	<ul> <li>Multiple sources of supply</li> <li>Mandatory safety level for finished and major raw material</li> </ul>
	& LIQUID CO 2 PROCUREMENT	Product shortage /contamination / disruption to plant production	Low	Chemical contamination, plant breakdown, foreign object etc and labor unrest.	Break in supply and out of stock situation.	Multiple sources and plant 7 days inventory
6.5	PACKAGING MATERIAL PROCUREMENT	Packaging quality failure	Low	Out of specification	Out of stock situation	<ul><li>Multiple suppliers</li><li>Certificate of Analysis for every shipment</li></ul>
	INCOMEMENT	Packaging contamination	Low	Lapse in supply chain control	Out of stock situation	Supplier development program
		Disruption to plant production	Low	Fire, equipment breakdown, labor strife	<ul><li>Break in supply</li><li>Out of stock situation</li></ul>	<ul><li>Multiple sources of supply</li><li>Mandatory safety level</li></ul>
6.6	COLD STORAGE CAPACITY	Loss of capacity	Low	Fire	<ul><li>Rejected products</li><li>Out of stock situation</li></ul>	<ul><li>Storage in multiple locations</li><li>Multiple providers</li></ul>
			Low	Equipment failure	<ul><li>Rejected products</li><li>Out of stock situation</li></ul>	<ul><li>Preventive maintenance</li><li>Backup generators</li></ul>
			Low	Freezer runs out of space	<ul><li>Production halted</li><li>Out of stock situation</li></ul>	Multiple coldroom providers
6.7	FREIGHT MANAGEMENT	Disruption to inbound materials	Low	Port Closure Vessel Delays Road closure	<ul> <li>Delivery of raw materials interrupted</li> <li>Out of stock situation</li> </ul>	<ul> <li>Multiple sources of supply</li> <li>Alternative freight lanes (air, sea, inland)</li> </ul>

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# 6.1 CHICKEN MEAT PROCUREMENT

#### <mark>over view</mark>

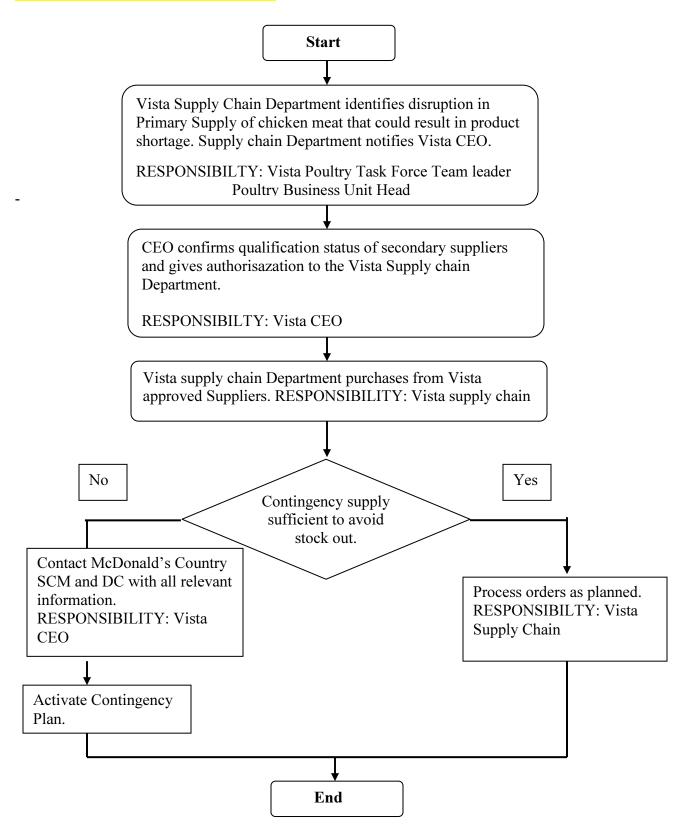
#### Risk

The following risks may materialize and cause short supply of chicken meat for processing at Vista Taloja Mumbai India. Any of these events will result in short supply to Vista –Foods and depending on the duration, may deteriorate into out of stock situation at the DC and McDonald's restaurants.

- 1. Inaccurate forecasting or sudden extreme surge in usage.
- 2. Indian slaughter house approved by Vista / McDonald's capacity constrain due to there own market needs. The slaughter houses capacity in India are limited compare to the growing market demand.
- 3. Avian Influenza or other pathogenic diseases
- 4. Breakdowns at the supplier's plant.
- 5. Strike labor / transportation / Floods / Earthquake /Fire etc.

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#### MEAT PROCUREMENT DECISION FLOW



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The contingency plan is to maintain various approved suppliers that can be used if there is a disruption of supply from the primary supply. Vista Foods today sources from three ISO 22000 certified and approved suppliers and each supplier can ramp up some production to support Vista needs if the other supplier is unable to supply the allocated volume.

Vista Foods team updates and ensure all suppliers maintain proper certification and approval status.

Vista foods Taloja Mumbai India current approved list of suppliers:

- 1. Godrej Tyson foods Ltd. New Mumbai –West India.
- 2. Venkys India, Ltd. Pune West India.
- 3. Supreme Suguna Foods Company, Ltd. South India.
- 4. Godrej Tyson foods Ltd. Bangalore –South India.
- 5. Venkateshwara Hatcheries Pvt ltd South India

<i>Sr.</i> #	Type of vegetable	Region	Primary Supplier	Secondary (contingency) supplier
1.	Raw Meat	West	<ol> <li>Venkateshwara Hatcheries Pvt Ltd-South India</li> <li>Godrej Tyson foods Ltd. Bangalore –South India.</li> <li>Suguna Foods Company, Ltd. South India.</li> </ol>	Gold Chick
2.	Raw Meat	South	<ol> <li>Venkateshwara Hatcheries Pvt Ltd-South India</li> <li>Godrej Tyson foods Ltd. Bangalore –South India.</li> <li>Suguna Foods Company, Ltd. South India.</li> </ol>	Gold chick

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# **MEAT SUPPLIERS CONTACTS**

## **Chicken Meat Procurement**

Company	Contact	Contact Numbers		Backup Contact	Contact Numbers	
Venky's India Ltd. (Foods Division) At. Baur Post- Karunj, Tal. Mawal Dist – Pune.	Mr. Shrinivas Dr. Harne	+91-9850611466 +91-9822753940	+91- 2114- 262286	Dr. Tijare.	+91- 9850099155 +91- 9822022002	+91-20- 24251530
Godrej Tyson foods Ltd. M-31, MIDC Taloja Tal-Panvel, Dist- Raigad. (MS) INDIA	Dr Rindhe's name	+91-9819409545	+91-22- 27401652	Mr. Manoj Shinde	+91- 9167568858	+91-22- 27401652
Suguna Foods Co. Ltd. At. Sangamnellure Post – Vayalur Tal – Dist-Coimbatore (TN) INDIA	Mr. Shaji	+91-93883 80115.	+91- 4252- 253875	Mr. Mohan	+91-93440 94999	+91-4252- 253875
Gold Chick Hatcheries and Food Pvt. Ltd. Sadashiv Peth,	Mr. D. V. Harikrishna	+91-9849856677				
Godrej Tyson Hoskote. Bangalore	Put changed number and contact number	+919663384107		Mr. Pavankumar	+919900144277	
Venkateshwara Hatcheries Pvt Ltd, Ranebennur, Davengere, Karnataka.	Mr. Shrinivas	+91-9850611466	+91- 2114- 262286	Dr. Tijare.	+91- 9850099155	+91-20- 24251530

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# 6.2 PROCESSING

#### over view

### Risk

Processing may be interrupted due to major equipment breakdown such as

- 1. Electricity break down
- 2. Fryer fire break down
- 3. IQF Spiral Break down
- 4. Former break down
- 5. Refrigeration Break down

Natural disasters like earthquake, flood or fire may also prevent production. Industrial unrest as labor strike etc.

#### **Contingency Plan**

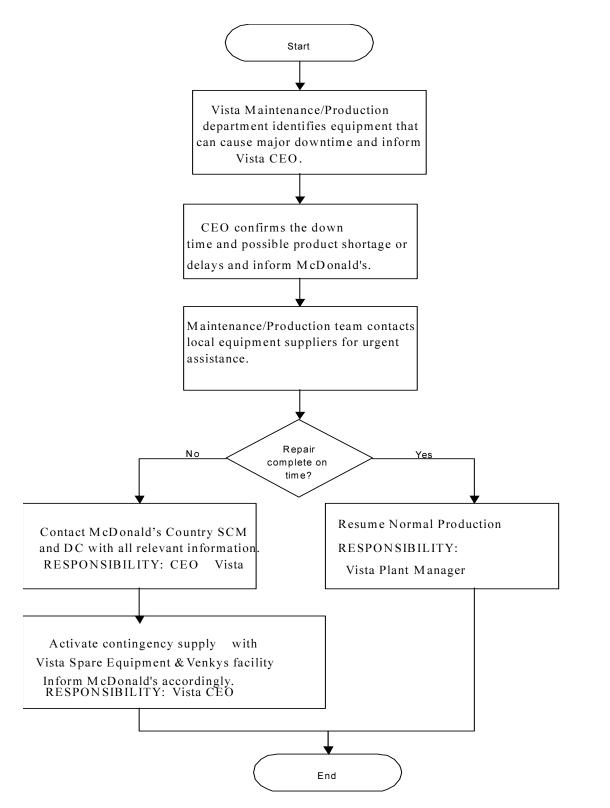
In the event that Vista Foods cannot produce any poultry products for their existing markets:

#### In country:

- 1. Vista Foods Taloja has two chicken lines to serve the Indian markets for all their poultry needs.
- 2. Vista South Plant with the spare equipments from Taloja Plant can serve the needs of the Chicken Products.
- 3. Chicken Imports are restricted due to Import conditions on the Processed Poultry products.

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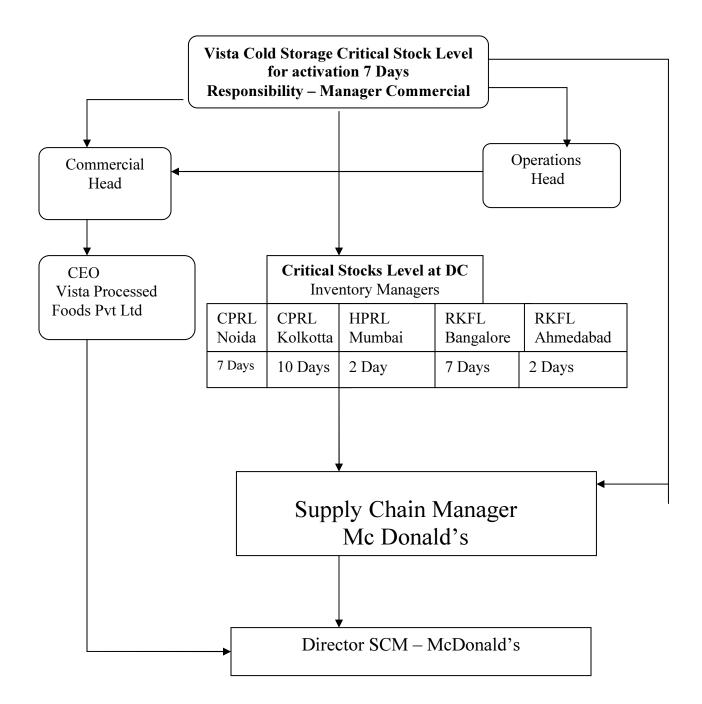




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# **ACTIVATION OF CONTINGENCY PLAN FOR FINISHED GOODS**

Increase number of day's coverage for HRPL and RKFL



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In the event that Vista Foods cannot produce any chicken products for their existing markets: In country:

Vista South Plant can supply the Indian markets for some of their chicken products needs.

### **Processing and equipment Maintenance Contacts:**

These are the key contacts for the contingency plants within the country for Vista – Tolaja Mumbai – India.

Plant	Contact Person	Contact Numbers	Backup Contact	Contact & Numbers
Vista West Plant	Kamlesh Shirke	9930264151 <u>kamlesh@ vista-osi-group.com</u>	Mukesh Katke	98200 88548 mukesh-katke@vista-osi-group.com
Vista South Plant	Narayan Pradhan	0970330157 narayan@vista-osi-group.com	Venu Gopal Reddy	09885088818 venugopal@vista-osi-group.com

### Vista keeps an updated list of all major equipment suppliers and service engineers' contacts

The following vendors and engineers support Vista equipment and plant maintenance program:

Region	Company	Contact	Contact Numbers	Service	Back Up	Contact
<mark>West</mark>	JBT	1)Mr Samir Khade (Service Manager)	+91 9822017780 ( <u>Sameer.Khade@JBTC.COM</u> )	Freezer Repairing or installation	Mike Brodsike Singapore	+65 67766220 +65 67766229
					Uday Sant	+91
					(Country Head – India)	9822017781
						<u>Uday.Sant@JBT</u>
						<u>C.COM)</u>
	CFS Holland	Mr. Ashutosh Joshi,	ashutosh.joshi@vishvaentco.in	Easy fryer & Multi former,		
	[ Vishva Enterprises ]	Pune, India	+91-9822002404	All other		
		Mr. Pradeep Chandran	+91 9422010481	CFS/GEA/Koppens		
		Mr. Ashok Desai	+91 9822094460	machines.		
	ThermiFluid System (Make –	Mr. Rajesh Hegade	+91 9324220414	Thermifluid System		
	Thermax)	Mr. Rajesh Ghag	+91 9322205618			
	[ Manjusha Sales – Navi		Manjusha Projects			
	Mumbai ]		(projects@manjusha.com)			
			Manjusha Sales			
			( <u>sales@manjusha.com</u> )			

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Contech Weighing	Scales Rajesh F	Pathak	09350887271/09717940588/088826	Weighing Balance Services		
	Suresh		44563			
Allied Engg.	Bhart Bl	nai Panchal	9272785115	Sorting Belt		
York India	Prakash	Shettigar	9923200942	Refrigeration Compressor	Harish	
					Rupchandani	
Technofore electro	onic Mr Teli	Basavraj	8888831594	Metal detector		
Carrier refrigeratio	n Ganesh	Pawar	9870286131	AHU	Kiran Vichare	9930805092
Western equipmer	t Pvt ltd P Vikas		67161271	Griller, Frymaster/ holding	cabinet	

Get the details of contact numbers confirmed from Sachin or kamlesh

Region	Company	Contact	Contact Numbers	Service	Back Up	Contact
<mark>South</mark>	JBT	1)Mr Samir Khade (Service Manager)	+91 9822017780 ( <u>Sameer.Khade@JBTC.COM</u> )	Freezer Repairing or installation	Uday Sant (Country Head – India)	+91 9822017781
						( <u>Uday.Sant@JBT</u> <u>C.COM</u>
	CFS Holland	Mr. Ashutosh Joshi,Pune India	ashutosh.joshi@vishvaentco.in+91- 9822002404	Easy fryer & Multy former, other machine	Mark Shipper Netherlands	+31 492349349 +31 492349416
	Tharmax		09216500903/09216311108	Thermifluid System	Mr. Rajesh Hegade Mr. Rajesh Ghag	9324220414 9322205618
	Contech weight	Rajesh Pathak, Suresh	09350887271/09717940588/08882644563	Balance	, <u> </u>	
	Alied engg.	Bhart Bhai	9272785115	Sorting Belt		
	Technofore electronic	Mr. Sharnppa	9844040991	Metal detector	Mr Teli Basavraj	8888831594
	Cool Expert, Pune	Sharad Patil	7709017939	Chilled Water System (refrigeration		
	Western equipment Pvt ltd	P Vikas	67161271	Griller, Frymaster/ holding	cabinet	

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# 6.3 BATTER, BREADER SEASONING & SPICY COATING PROCUREMENT Over view

Batter breading supply may be interrupted due to unforeseen market conditions, inaccurate forecasting, and product quality failure or contamination. The following risks may materialize and cause out of stock situation at Vista Foods India.

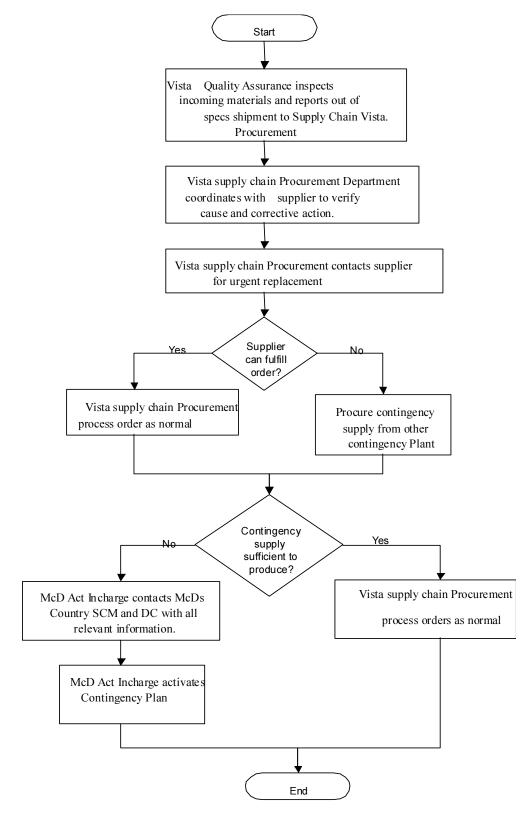
- 1. Quality out of specification
- 2. Accident or fire at the breading plant
- 3. Any change in regulations pertaining to additive or any FSSAI /government rule change
- 4. Raw material shortage
- 5. Equipment failure at the breading plant.
- 6. Transportation strike.
- 7. Labor strike.

Risk mitigation includes having local and International suppliers with capabilities to produce and supply similar quality of batter breading. Vista ensures product quality compliance through regular supplier management meetings and consultations. Certificate of analysis, certifying quality compliance, is required for every shipment. The suppliers keep mandatory safety stock for key raw material to avoid the supply shortage problem. Vista also keep a 15 days safety stocks at Plant. The major supplier's batter breading to Vista India are:

- 1. Kerry India
- 2. BSA Ingredients
- 3. AVT-McCormick
- 4. VKL India
- 5. Griffiths lab ( supplies the sausage seasonings)

5 million and and and and and and and and and an	VISTA PROCESSED FOODS PVT.LTD.	V/SQMS/4/01	
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# BATTER BREADER PROCUREMENT DICISION FLOW



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In the event of a supply interruption from one supplier, the secondary supplier will be able to produce and shipped with a week's notice. The table below shows the primary and secondary (contingency) supplier batter breading for Chicken Products for India.

<i>Sr.</i> #	Region	Type of ingredient	Primary Supplier	Secondary (contingency) supplier
1.	West	Batter/ coatings	Kerry – India	Dry Blend /ABS Foods
2.		Breadcrumb	Kerry – India	Kerry – China/Thailand
3.		Seasoning	VKL India / Kerry-India	Kerry – International/Speciality –UK
4.		Spicy chicken Coatings	Kerry/ AVT	AVT-McCormick/Kerry
5.		Spices	VKL/ABS/AVT McCormick	Alternate primary suppliers
1	South	Batter/ coatings	Kerry – India	ABS foods
2		Breadcrumb	Kerry – India	Kerry – China/Thailand
3		Seasoning	VKL India / Kerry-India	Kerry – International/Speciality –UK
4		Spicy Paneer Coatings	BSA India	AVT-McC Singapore
5		Spices	VKL/ABS/AVT McCormick	Alternate primary suppliers
<mark>1</mark>	North North	Batter/ coatings	Kerry – India	/ABS foods
2		Breadcrumb	Kerry – India	Kerry – China/Thailand
3		Seasoning	VKL India / Kerry-India	Kerry – International/Speciality –UK
4		Spicy Paneer Coatings	BSA India	AVT-McC Singapore
5		Spices	VKL/ABS/AVT McCormick	Alternate primary suppliers

Change the spicy paneer to spicy chicken coating if required, also remove the dry blend as it is a inactive supplier.

#### SUPPLIER CONTACT DETAILS

SR.#	Company	Contact person	<b>Contact Numbers</b>	Backup Contact	Contact Numbers
01	Kerry India Ltd	Amol	+919930007491	Digvijay	+919810501975
02	VKL	Shyam	+919744340008	Pankaj	+919961991152
03	AVT McCormick	Manoj	944723213	Sushama S. Lilly	9895177511 9446021646
04	BSA India	Chaturvedi	9899857215	Harish	8875027282

Check the contact numbers of VKL as pankaj is looking for a different role now

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# 6.4 EDIBLE OIL PROCUREMENT Over view

Vegetable edible frying oil supply may be interrupted due to unforeseen market conditions, inaccurate forecasting, and product quality failure or contamination. The following risks may materialize and cause out of stock situation at Vista Foods India.

- 1. Quality out of specification
- 2. Accident or fire at the oil plant
- 3. Raw material shortage
- 4. Equipment failure at the breading plant.
- 5. Transportation strike.
- 6. Labor strike.

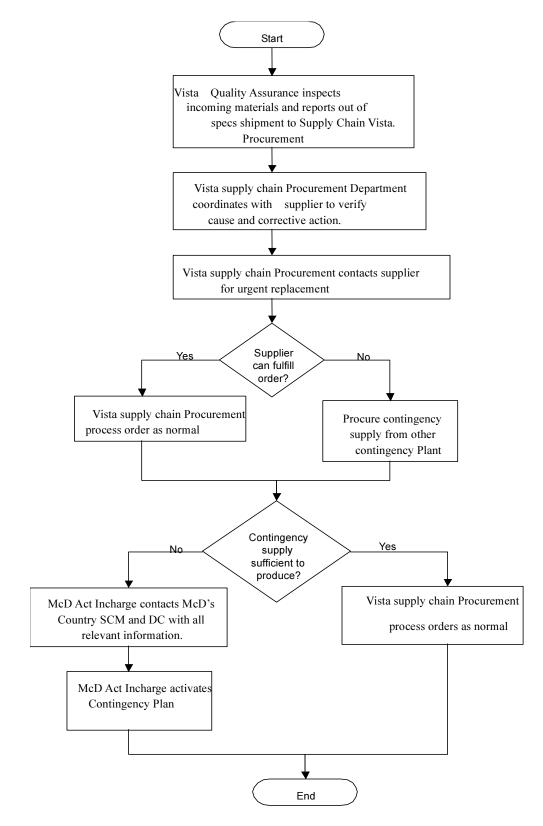
Risk mitigation includes having local and International suppliers with capabilities to produce and supply similar quality of edible oil. Vista ensures product quality compliance through regular supplier management meetings and consultations the edible oil supplier are HACCP certified. Certificate of analysis, certifying quality compliance, is required for every shipment. The suppliers keep mandatory safety stock for key raw material to avoid the supply shortage problem. Vista also keeps a 15 days safety stocks at Plant.

The major supplier's of Edible vegetable oil to Vista India are:

- 1. Adani Wilmar Ltd
- 2. Bunge India
- 3. Kamani Oils
- 4. Ruchi Soya
- 5. Frigorifico Allana Limited

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# **EDIBLE OIL PROCUREMENT DICISION FLOW**



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In the event of a supply interruption from one supplier, the other supplier will be able to produce and ship with a week's notice.

# **Edible Oil Procurement**

<i>Sr.</i> #	Region	<b>Primary Supplier</b>	Secondary (contingency) supplier
1.	West	Kamani Oils Ruchi Soya Frigorifico Allana	Adani Wilmar Ltd
1.	South	Ruchi Soya Adani Wilmer	Kamani Oils
3	North	Ruchi Soya Adani Wilmer	Bunge India

# SUPPLIER CONTACT DETAILS

Sr.#	Company	Contact Person	Contact N	umbers	Backup Person	Contact Numbers
01	Kamani Oil	Swapnil	022-28478811 9820702721	Office Mobile	Vinay	022-28478811 98205 08004
02	Ruchi Soya	Brajendra	09967584911	Office	Mr. Umesh	+919755097645
03	Frigorifico Allana	Rajesh Mehta	09833270050	Mobile	Kakkad	02222791006
04	Adani Wilmer	Sanjay Dubey	09925100598	Office Mobile	Mr. Jain	02838 - 222919 +91-9879114619
05	Bunge India	Parveen Tarika	09356710499		Mr. Hondo	9316427917

5 million and the	VISTA PROCESSED FOODS PVT.LTD.	V/SQMS/4/01	
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#### 6.5 RISK ASSESSMENT: LIQUID CARBON DIOXIDE PROCUREMENT

#### Over view

#### Risk

Liquid Carbon dioxide for chilling meat before forming supply may be interrupted due to unforeseen market conditions, inaccurate forecasting, and product quality failure or contamination. The following risks may materialize and cause out of stock situation at Vista Foods Mumbai India.

- 1. Quality out of specification
- 2. Accident or fire at the CO2 plant
- 3. The Plant shut for annual maintenance.
- 4. Equipment failure at the breading plant.
- 5. Transportation strike.
- 6. Labor strike.

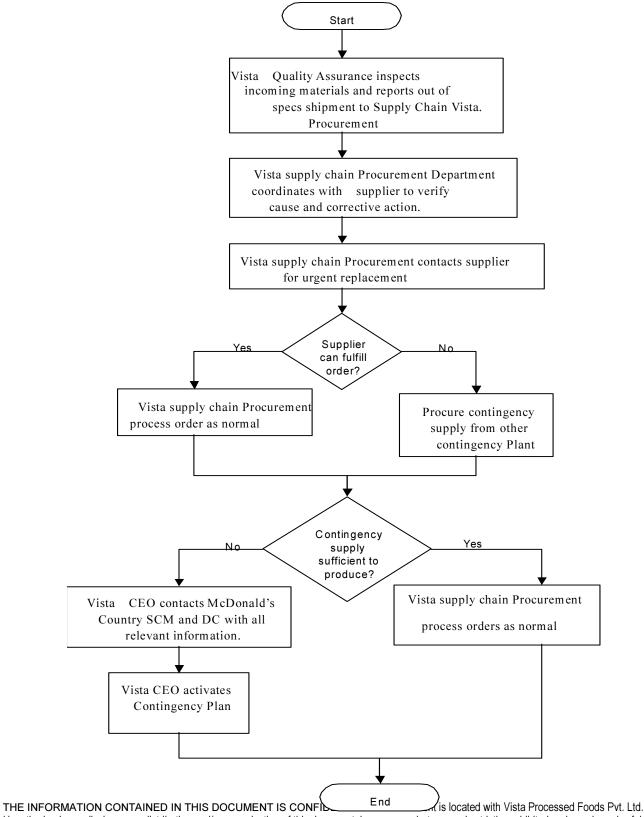
Risk mitigation includes having local and International suppliers with capabilities to produce and supply similar quality of liquid CO2. Vista ensures product quality compliance through regular supplier management meetings and consultations. Certificate of analysis, certifying quality compliance, is required for every shipment. The suppliers keep mandatory safety stock of 15 days for key raw material to avoid the supply shortage problem. Vista keeps 1-2 days stocks at Plant.

The major supplier's for liquid CO2 to Vista India is:

- 1. Prax Air International supplier.
- 2. Sicgil Indian supplier

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# **CO2 Procurement Decision Flow**



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In the event of a supply interruption from one supplier, the secondary supplier will be able to produce and shipped with a week's notice. The table below shows the primary and secondary (contingency) supplier liquid CO2 for Chicken Products for India.

Sr. #	Region	Primary Supplier	Secondary (contingency) supplier
1.	West	Praxair	Sicgil
	South		

# SUPPLIER CONTACT

Sr.#	Company	Contact Person	Contact Numbers	<b>Backup Contact</b>	Contact
				Person	Numbers
	Praxair	Hemant	09324282994	Mr. Bhuvnesh	9342534051
	Sicgil	Mr. Mustafa	9324297263	Mr. Vinay	022 27402590
				Kumar	9840253253

The second second	VISTA PROCESSED FOODS PVT.LTD.	V/SQMS/4/01	
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#### 6.6 PACKAGING PROCUREMENT

#### Over veiw

Packaging supply may be interrupted due to unforeseen market conditions, inaccurate forecasting, and packaging quality failure or contamination. The following risks may materialize and cause out of stock situation at Vista.

- 1. Quality out of specification
- 2. Product contamination
- 3. Accident or fire at the packaging plant
- 4. Raw material shortage
- 5. Equipment failure at the packaging plant

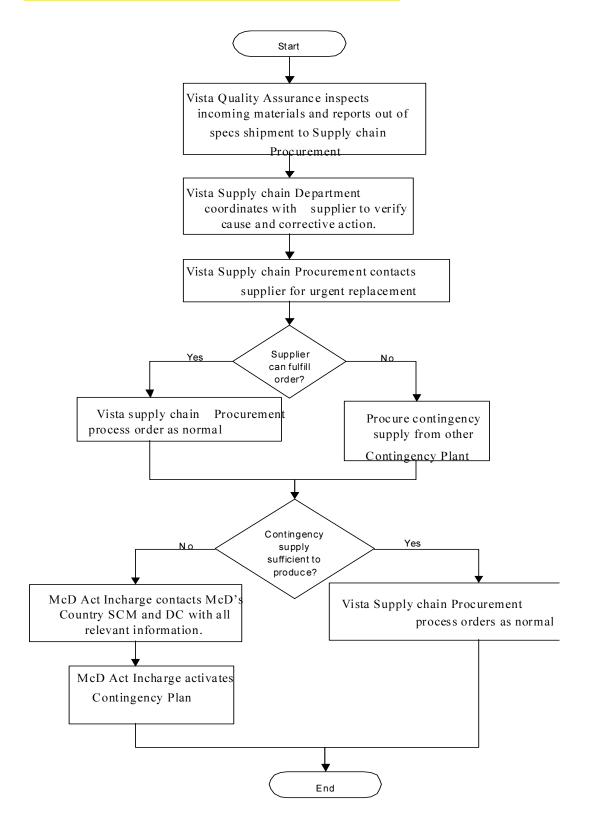
Risk mitigation includes having multiple suppliers with capabilities to produce and supply similar quality of packaging. Vista ensures product quality compliance through regular supplier management meetings and consultations. The suppliers keep mandatory safety stock for key raw material to avoid the supply shortage problem.

The major supplier of packaging to Vista Foods Mumbai India is:

- 1. Carton's Shivam & Shruti for west, and Anugraha Pkg in South
- 2. Poly Bags Shreeji Polyplast

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# PACKAGING MATERIAL PROCUREMENT FLOW



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In the event of a supply interruption from one supplier, the secondary supplier will be able to produce and shipped with a week's notice. The table below shows the primary and secondary (contingency) supplier for master carton and inner plastic poly bag packaging.

<i>Sr.</i> #	Region	Material Type	Primary Supplier	Secondary (contingency) supplier
1.	West	Poly Bags	Shreeji Poly Plast	M.K.Polyplast
		Carton	Shivam packaging	Shruti Industries
2	South	Poly Bags	Shreeji Poly Plast	M.K.Polyplast
		Carton	Anugrah Packaging	Shivam Packaging
3	<mark>North</mark>	Poly Bags	Shreeji Poly Plast	M.K.Polyplast
		Carton	Sangam Packaging	Shivam Packaging

# SUPPLIER CONTACT

Packaging Procurement – Master Carton (North)					
Company	Contact Person	Contact Numbers	Backup Contact Person	Contact Numbers	
Sangam Packers	Akash Verma	+91 9569688866	Office	0161-5026775 0161-5109558	
	Packaging F	Procurement – Master Car	ton (South)		
Anugraha Packaging	R. Srinivasa	+91 9900269850	Office	080 - 27836877	
	Packag	ing Procurement – Plastic	Inners		
Shreeji Polyplast	Uday	9820354835 25772315	Ketan	09821024192	
M.K.Polyplast	Ketan	95251 2871664	Vidhi	9820354835	

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#### 6.7 COLD STORAGE PROCUREMENT

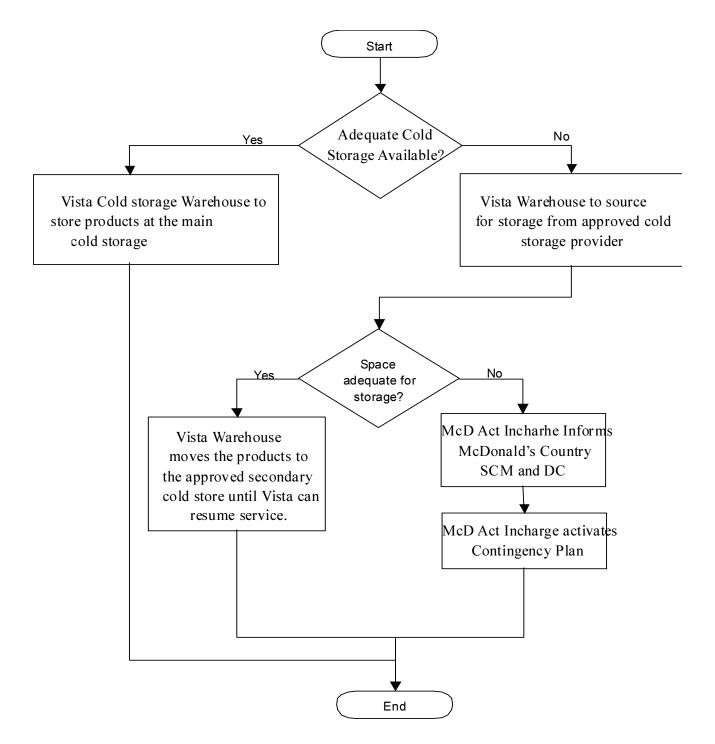
#### **Overview**

Supply line can be interrupted due to

- 1. Loss of storage capacity because of fire, power breakdown.
- 2. Equipment failure
- 3. Freezer reaching capacity due to excessive inventory.
- 4. Less storage capacity at Plant

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# **COLD STORAGE DECISION FLOW**



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Vista's contingency Plan is to maintain multiple locations of cold storages and securing the commitment of the providers to allocate their spaces to Vista when needed. Vista periodically inspect the cold rooms to ensure the equipment and facility are well-maintained and in good working order.

Vista approved list of cold storage:

- 1. Snowman Cold storage.
- 2. Food land Cold storage.
- 3. JWL Cold storage.

Sr.#	Region	Primary	Secondary (contingency)
1.	West	Food land Cold storage. JWL Cold Storage	Snowman Cold storage.
2.	South	GNFL	Food land Cold storage.
3.	North	North	Food land Cold storage.

# **COLD STORAGE PROVIDERS CONTACTS**

		Cold Storage Providers			
	Company	Contact Person	Contact Numbers	Backup contact	Contact Numbers
West	RKFL	Chetan	9930368131	Rohit Kakad	9167725807
	Snowman	Anil	+919867160978	Shailesh	+918879223356
	JWL	Sachin	9960781115	Vaman	9930644934
South	Foodland	Kiran Kumar	9742225704	Mohansahu	9742225707
<mark>North</mark>	Food land	Mr. Shailendra Mr. Satyaprakash	919167737093 917827239344	Mr. Lalit Mr. Hardeep	919711149009 919015109052

Check the contact details of the service provider from Manohar

5 million and and and and and and and and and an	VISTA PROCESSED FOODS PVT.LTD.	V/SQMS/4/01	
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#### 6.8 FREIGHT MANAGEMENT

#### Over view

Freight management is required to mitigate the risks of supply line interruptions through vessel or truck delay. These delays can happen due to vessel/truck accident, container's equipment damages, port closure or labor strife and Natural disaster.

Vista manages the inbound freight with the support of freight forwarders and clearing /haulage companies.

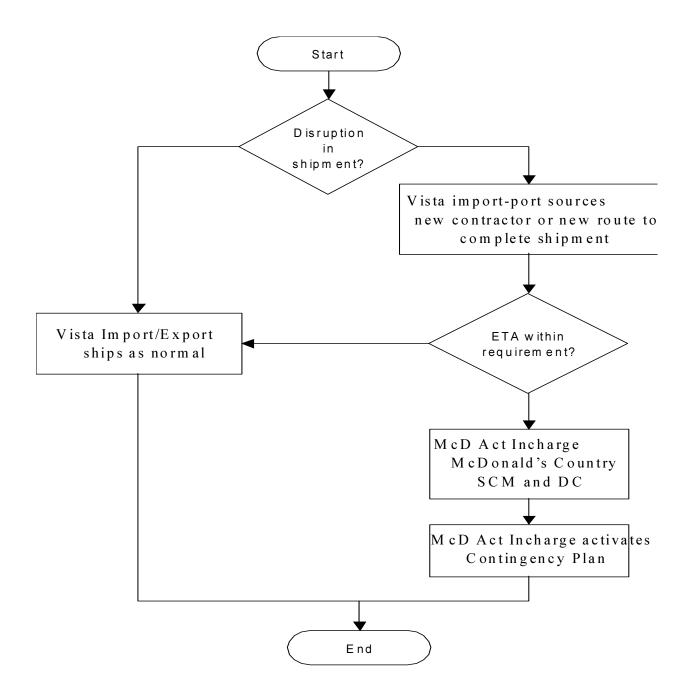
The outbound is handled McDonald's and outsourced to Food land carriers; they have their own contingency plan in place.

Vista's List of Freight Forwarders / Haulage Company:

- 1. Food land carriers.
- 2. Best Road ways.
- 3. BLR Road ways.

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#### FRIGHT MANAGEMENT DECISION FLOW



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Vista's contingency plan is to use alternative source of freight and trucking companies to maintain the required ETA for all inbound shipments. These methods include changing the vessel or truck, changing the freight lanes (from sea to air or sea to land) and changing the service providers.

<i>Sr.</i> #	Region	Primary Supplier	Secondary (contingency) supplier
1.	West	Food land carriers.	Navjyot
		Best Road ways.	Singh Transport
		BLR Road ways.	
2.	South	Same as above	
3.	North	Same as above	

### FREIGHT MANAGEMENT SERVICE PROVIDERS CONTACTS

Freight Forwarders						
Company Contact Person Contact Numbers Backup Contact Contact Nu Person Contact Numbers						
Snow man	Pandey	09004671114	Shailesh	08879223356 022 65346748		
Food land	Dennis	9930368145	Raikar	9930368146		

Haulage Companies					
DR Kulkarni	Mr. Chavan	22673755 9167766801 22625922	Rajan Kulkarni	22673755 98925 29249 22625922	

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**7.0** The key contacts for McDonald's Supply Chain Team in India and the Food land that DC at North India, West India and South India. Contact person details are listed in the following table.

#### Mumbai & Noida.

Con	Contact Details and Positions - <u>Supply Chain India team</u>							
Sr.#	Name	Designation	Department	Location	e-mail			
1	Vikram Ogale	Sr Director	Supply Chain	Mumbai	vikram.ogale@mcdonaldsindia.com	91-9920122500		
2	Praveen wagh	Dept.General Mgr	Supply Chain	Mumbai	praveen.wagh@mcdonaldsindia.com	91-9619716441		
3	Pramod Limbole	Dept.General Mgr.	Supply Chain	Mumbai	pramod.limbole@mcdonaldsindia.com	91-9769929150		
4	Swarup Solgaonkar	Dept.General Mgr.	Chef -Product Development	Mumbai	swarup.solgaonkar@mcdonaldsindia.com	91-9769696109		
5	Vinay Hastak	General Mgr.	Quality Assurance	Mumbai	vinay.hastak@mcdonaldsindia.com	91-9819020590		
6	Pranil Bhamare	Mgr.West/South India	Quality Assurance	Mumbai	Pranil.bhamare@mcdonaldsindia.com	91-8454046366		
7	Abhishek Rai	Manager	Supply Chain	Mumbai	abhishek.rai@mcdonaldsindia.com	91-9987789889		
8	Tushar Joshi	Manager	Admin/New Business Channel	Mumbai	tushar.joshi@mcdonaldsindia.com	91-		

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### 8.0 IMPORT TRADE AND TARIFFS MATRIX.

India -Tariff and classification of Goods—Rates of central excise duty are specified in the first schedule of the central excise tariff act 1985. The rates of special excise duty are specified in the 2<sup>nd</sup> schedule to the central excise tariff act 1985. The first schedule is commonly referred to the central excise tariff and contains 96 chapters grouped in 20 sections. It is selectively aligned with the harmonized system of nomenclature (HSN) which is an international nomenclature which has been adopted by more than 130 countries including India for international trade between the member countries.

The Prepared foodstuffs preparations of meat is covered / classified under Chapter – 16 heading – Preparations of meat, of fish or of crustaceans, mollusks or other aquatic invertebrates.

Local Excise tariff details -

Tariff item	Description of goods	Unit	Excise Rate of Duty
1601	Meat prepared products	kg	There is no excise duty on branded, retail and unbranded products.

Imports

Custom tariff details							
Tariff item	Description of goods	Unit	Custom Rate of Duty				
16.01	Meat prepared products	kg	6 %.				
16023900	Other	Kg	6 %				

India has bilateral trade deal with Sri Lanka; India can get Meat prepared products with 5% duty from this country. But India can export to Sri Lanka with out duty.

Also Thailand has launched bilateral trade deals with India but the item list is not clear yet for chicken products.

#### Raw Chicken meat bonless.

The raw Chicken meat import is banned till date from countries with AI affected countries.

Also import from other countries like Brazil, USA can not be possible as Govt. of India is discouraging poultry imports.

A A A A	VISTA PROCESSED FOODS PVT.LTD.	V/SQMS/4/01		
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#### Contingency plans will be tested in set frequency (Once in year) in Attached format

### 9.0 Format

# <u>Overview</u>

Reason

#### Assumptions Theory

Outcome Conclusion

<u>Contingency Level Holdings</u> Assets

#### **Follow Up Actions**

Determine if any other supply options can be established.

#### **Acknowledgements**

We would like to recognize and thank <u>Name of the plant that fulfilled the requirement</u> for their assistance in completing this mock contingency exercise.